

SC MAMBRICOLAJ SA

BUGET VENITURI SI CHELTUIELI 2023					Index	Index
CONT DE PROFIT SI PIERDERE						
LEI	BUGET 2023	ACTUAL 2022	Variatie ABS ACT 2022 vs BDG	% ACT 2022 vs BDG	2023 Buget	2022 Actual
Venituri din servicii	5,868,972	3,956,610	1,912,361	48.3%	10%	7%
Venituri din vz marfuri	57,737,387	55,429,332	2,308,055	4.2%	94%	97%
Reduceri com acordate	-2,056,359	-2,065,855	9,496	-0.5%	-3%	-4%
Alte venituri	0	25,881	-25,881		0%	0%
Venituri din expl. - total	61,550,000	57,345,969	4,204,031	7.3%	100%	100%
Materiale	772,885	491,630	281,254	57.2%	1%	1%
Marfuri	38,792,259	36,806,330	1,985,929	5%	63%	64%
Transport bunuri	682,890	622,527	60,363	10%	1%	1%
Intretinere	268,017	251,423	16,593	7%	0%	0%
Reduceri com primite	-276,975	-409,536	132,561	-32%	0%	-1%
COGS	40,239,075	37,762,374	2,476,701	7%	65%	66%
Marja bruta	21,310,925	19,583,595	1,727,329	8.8%		
%	34.6%	34.1%	0.5%			
Cheltuieli administrative	19,122,238	17,670,792	1,451,446	8%	31%	31%
Chirii	2,394,425	2,299,078	95,347	4%	4%	4%
Energie, apa	691,025	570,519	120,507	21%	1%	1%
Personal	11,253,439	10,038,566	1,214,873	12%	18%	18%
Prestatii externe	2,858,173	2,732,347	125,826	5%	5%	5%
Publicitate	1,528,957	1,431,575	97,382	7%	2.5%	2.5%
Alte prestatii externe	1,329,216	1,301,082	28,134	2%	2%	2%
Alte impozite si taxe	240,560	195,340	45,220	23%	0.4%	0.3%
Alte cheltuieli de expl.	293,200	432,725	-139,525	-32%	0.5%	0.8%
Active cedate	0	0	0		0.0%	0.0%
Amortizare	1,391,416	1,402,217	-10,801	-1%	2%	2%
Cheltuieli din expl. - total	59,361,313	55,433,167	3,928,147	7%	96%	97%
Rezultatul din exploatare	2,188,686	1,912,802	275,884	14%	3.6%	3%
Venituri dobanzi	25,000	53,737	-28,737	-53%		0%
Ven. diferente curs	9,510	21,295	-11,785	-55%		0%
Sconturi primite	0	600	-600	-100%		0%
Venituri financiare	34,510	75,633	-41,123	-54%	0.1%	0.1%
Cheltuieli dobanzi	276,000	199,459	76,541	38%		0%
Ch. diferente curs	104,750	123,816	-19,066	-15%		0%
Sconturi acordate	72,250	55,233	17,017	31%		0%
Cheltuieli financiare	428,000	379,193	48,807	13%	0.7%	0.7%
Rezultatul financiar	-216,590	-303,560	86,970	-29%	0%	-1%
Rezultatul brut	1,972,096	1,609,242	362,854	23%	3%	3%
Impozit	315,535	242,857	72,679	30%	1%	0.4%
Rezultatul net	1,656,561	1,366,385	290,175	21%	2.7%	2.4%
EBITDA	3,580,102	3,315,019	265,083	8.0%		
Numar actiuni	8465000	8465000				
Rezultat net/actiune	0.195695324	0.161415888				